

Cost per Drop of doTerra Essential Oils - Updated October 2016

15 ml bottle = 250 drops

10 ml bottle = 125 drops

5 ml bottle = 83 drops

Oil	Size	Retail	Wholesale	Retail/Drop	Wholesale/Drop
Arborvitae	5 mL	\$29.33	\$22.00	0.35	0.27
Basil	15 mL	\$26.67	\$20.00	0.11	.08
Bergamot	15 mL	\$36.67	\$27.50	0.15	0.11
Black Pepper	5 mL	\$29.33	\$22.00	0.35	0.27
Cardamom	5 mL	\$34.67	\$26.00	0.42	0.31
Cassia	15 mL	\$25.33	\$19.00	0.10	0.08
Cedarwood	15 mL	\$17.33	\$13.00	0.07	0.05
Cilantro	15 mL	\$34.67	\$26.00	0.14	0.10
Cinnamon	5 mL	\$28.00	\$21.00	0.11	0.08
Clary Sage	15 mL	\$48.67	\$36.50	0.19	0.15
Clove	15 mL	\$18.67	\$14.00	0.07	0.06
Coriander	15 mL	\$34.67	\$26.00	0.14	0.10
Cypress	15 mL	\$20.67	\$15.50	0.08	0.06
Douglas Fir	5 mL	\$30.00	\$22.50	0.36	0.27
Eucalyptus	15 mL	\$18.67	\$14.00	0.07	0.06
Fennel (Sweet)	15 mL	\$20.00	\$15.00	0.08	0.06
Frankincense	15 mL	\$93.00	\$69.75	0.37	0.28
Geranium	15 mL	\$36.00	\$27.00	0.14	0.11
Ginger	15 mL	\$52.00	\$39.00	0.21	0.16
Grapefruit	15 mL	\$21.33	\$16.00	0.09	0.06
Helichrysum	5 mL	\$100.00	\$75.00	1.20	0.90
Juniper Berry	5 mL	\$25.33	\$19.00	0.31	0.23
Lavender	15 mL	\$28.00	\$21.00	0.11	0.08
Lemon	15 mL	\$13.33	\$10.00	0.05	0.04
Lemongrass	15 mL	\$13.33	\$10.00	0.05	0.04
Lime	15 mL	\$17.33	\$13.00	0.07	0.05
Marjoram	15 mL	\$25.33	\$19.00	0.10	0.08
Melaleuca	15 mL	\$25.33	\$19.00	0.10	0.08
Myrrh	15 mL	\$69.33	\$52.00	0.28	0.21
Oregano	15 mL	\$32.00	\$24.00	0.13	0.10
Patchouli	15 mL	\$39.33	\$29.50	0.16	0.12
Peppermint	15 mL	\$27.33	\$20.50	0.11	0.08
Petitgrain	15 mL	\$34.67	\$26.00	0.14	0.10
Rosemary	15 mL	\$18.67	\$14.00	0.07	0.06
Sandalwood	5 mL	\$82.33	\$61.75	1.00	0.74
Spearmint	15 mL	\$38.67	\$29.00	0.15	.012
Spikenard	5 mL	\$66.00	\$49.50	0.79	0.59
Thyme	15 mL	\$36.67	\$27.50	0.15	0.11
Vetiver	15 mL	\$46.00	\$34.50	0.18	0.14
White Fir	15 mL	\$26.67	\$20.00	0.11	.08

Wild Orange	15 mL	\$14.00	\$10.50	0.06	0.04
Wintergreen	15 mL	\$25.33	\$19.00	0.10	0.08
Ylang Ylang	15 mL	\$47.00	\$35.25	0.19	0.14
Oil Blends	Size	Retail	Wholesale	Retail/Drop	Wholesale/Drop
AromaTouch	15 mL	\$34.67	\$26.00	0.14	0.10
Balance	15 mL	\$26.67	\$20.00	0.11	.08
Breathe	15 mL	\$26.67	\$20.00	0.11	.08
Cheer	5 mL	\$33.33	\$25.00	0.40	0.30
Citrus Bliss	15 mL	\$20.00	\$15.00	0.08	0.06
ClaryCalm	10 mL	\$32.67	\$24.50	0.26	0.20
Console	5 mL	\$49.33	\$37.00	0.59	0.45
Deep Blue	5 mL	\$42.67	\$32.00	0.51	0.39
DigestZen	15 mL	\$41.33	\$31.00	0.17	0.12
Elevation	15 mL	\$49.33	\$37.00	0.20	0.15
Forgive	5 mL	\$26.67	\$20.00	0.11	.08
HD Clear	10 mL	\$28.00	\$21.00	0.22	0.17
Immortelle	10 mL	\$92.67	\$69.50	0.74	0.56
InTune	10 mL	\$46.00	\$34.50	0.37	0.28
On Guard	15 mL	\$42.67	\$32.00	0.17	0.13
Motivate	5 mL	\$30.67	\$23.00	0.37	0.28
Passion	5 mL	\$56.00	\$42.00	0.67	0.51
PastTense	10 mL	\$24.67	\$18.50	0.20	0.15
Peace	5 mL	\$37.33	\$28.00	0.45	0.34
Purify	15 mL	\$24.00	\$18.00	0.10	0.07
Serenity	15 mL	\$40.00	\$30.00	0.16	0.12
Slim & Sassy	15 mL	\$32.67	\$24.50	0.13	0.10
TerraShield	15 mL	\$14.00	\$10.50	0.06	0.04
TerraShield	30 mL	\$26.00	\$19.50	0.05	0.04
Whisper	5 mL	\$32.00	\$24.00	0.39	0.29
Zendocrine	15 mL	\$32.67	\$24.50	0.13	0.10